

A large, stylized, light blue 'M' graphic that serves as a background element, spanning most of the frame. It has a modern, flowing design with rounded edges.

Marquette
BUSINESS BANKING

IT'S YOUR BUSINESS.

All you.

Your ideas.

Your vision.

The customers you found.

The sales you closed.

The risks you took.

And decisions you made.

It's all on you.

Most people just don't understand what that means.

One thing is for sure.

Your banker should not be one of them.



AN



Brian and Jen Schibler, Owners, Tim Hortons

"We had a once-in-a-lifetime opportunity to triple the size of our business but we could not get an answer from our former bank in time. Marquette provided the answer we needed. We met our deadline and the rest is history."

Answers. Your day is full of providing them – it should not be full of waiting for them. We get that. Our business is providing answers quickly. It's a unique advantage only a hometown-headquartered bank can provide. Every decision is made right here – locally – by people who know your business and have a stake in this community, just like you. The Marquette Business Banking representative who works with you is directly involved in every decision we make on your behalf. And that makes all the difference.

SWERS



EXP



Casey Bowes, CEO, Finish Thompson, Inc.

"We had a very unique and potentially complex project. Marquette Business Banking made it easy for us. Working with local people familiar with both parties and the entire scope of the project made all the difference. We got the terms we needed and hit our timeline objectives."

Experience. Your customers expect it from you.
You should expect nothing less from your banker.
As a customer of Marquette, you start with a highly trained representative and a team of professionals who have hands-on experience with organizations like yours. They know the community firsthand and how to get things done. Experience like this matters. It translates into insightful solutions that make better sense for your business.

EXPERIENCE



OW



NEERSHIP

Ownership. It happens when you take responsibility for every action you take. We accept that. Your Marquette Business Banking representative's name is on every recommendation and every answer you seek. Taking ownership is the difference between providing "a" solution and the very *best* solution. It is knowing great outcomes can't always be attained between the hours of nine to five. It takes hard work. And, when you work with a banker who shares your values, you'll realize just how hard they will work on your behalf.

Karen Rzepecki, Founder, Mason Jars Company

"I rely on them to get it right. I cannot afford to waste time and they consistently provide the service I need to run my business efficiently."





TRUST

Trust. It is the foundation for any business relationship. It is earned with every interaction. At Marquette Savings Bank, we have a track record of doing what we say we will do. Just ask our customers. For them, we are the bank they turned to when others stopped making their business a priority. Working one on-one, our business clients get to know us. They know they have a point of contact who is right here and is responsive to their needs – someone who takes the time to understand their business and serve as their advocate. When you experience it, you'll understand for yourself what it means to have a partner you can rely on when needed most.

Lester Bates, Owner, Whitehead Tool & Design, Inc.

"Trying to do business by phone with people I never met is very frustrating. With Marquette, I am face-to-face with people I can trust to get the job done right."

A man with dark hair, smiling, is seated in a modern office environment. He is wearing a dark blue suit jacket over a light blue and white checkered button-down shirt. He is holding a white disposable coffee cup with a black lid and a logo. The background is a blurred office space with large windows, modern furniture, and warm lighting from pendant lamps.

COM



MITTMENT

Commitment. It's what you have when making a difference has been your priority for more than 110 years. At Marquette, there are no shareholders. Every dollar stays here to Mpower™ businesses like yours to succeed and communities to be better places.

Currently, Marquette has committed \$2.25 million in support of strategic priorities such as the EDDC, Our West Bayfront, and the Sisters of Saint Joseph Neighborhood Network. These investments will help to revitalize Downtown Erie's core and neighborhoods threatened by blight. In addition, over \$500,000 is provided annually in support of non-profits in Erie and Crawford counties.

When it's your hometown it matters more.

John Persinger, CEO, Erie Downtown Development Corporation (EDDC)

"Improving the livability of Erie's downtown is a strategic priority of the EDDC. We have an unprecedented opportunity to change the trajectory of our community in a comprehensive and intentional way. Marquette is one of the leaders in that initiative."



IT'S YOUR



Marquette Savings Bank CEO Michael B. Edwards and Marquette Business Banking Senior Vice President John Dill lead the team of locally based professionals dedicated to the success of local businesses.

When you have the opportunity to sit across the table from a business owner and drive by their business every day, you have a perspective that out of-town decision makers can never have. If we can find a way to help a local business grow and prosper, we all prosper — and our hometown becomes stronger for it.

We hope you'll join us.

BUSINESS...

and that's why we're here.

Mpower™ your business.

Call **1.866.672.3743** or visit **MarquetteSavings.bank/business.**

Marquette Savings Bank is consistently ranked as one of the most financially strong banks in the country. With more than \$840 million in assets, Marquette far exceeds the performance of banks in the \$300M-\$1B peer group for measures such as Return on Assets. And when it comes to Capital Strength, our performance is more than three times that of well-capitalized institutions. Marquette is the resource with the financial strength local businesses can depend on to meet and exceed their financial needs.

Marquette
BUSINESS BANKING

ERIE COUNTY

920 Peach Street
Erie, PA 16501

CRAWFORD COUNTY

953 South Main Street
Meadville, PA 16335